PRE-QUALIFICATION OF SUPPLIERS TO SUPPLY AND DELIVER VARIOUS GOODS AND SERVICES FOR JANUARY 2026- JANUARY 2028

Telekom Networks Malawi Plc (TNM) is one of the leading telecommunications companies in Malawi. The company is listed on the Malawi Stock Exchange and has a wholly owned subsidiary, TNM Mpamba Ltd, trading in the mobile money business.

TNM Plc is inviting applications from eligible bidders to be pre-qualified for 2026-2028 for the supply and delivery of goods, services and works as follows:

CATEGORY	DESCRIPTION	PERIOD
1	Supply and delivery of IT Equipments	24 months
2	Supply of IT equipments maintenance service	24 months
3	Supply and delivery of Local Area Networking	24 months
4	Supply and delivery of Office Furniture & Furnishings	24 months
5	Supply and delivery of Commercial Materials (Promotional & point of sale e.g. t-shirts, golf shirts, vendor umbrellas, tables and stools)	24 months
6	Provision of Building & site Maintenance service (plumbing, electrical, water proofing etc.)	24 months
7	Supply and delivery of Handsets & Accessories	24 months
8	Supply and Installation of air conditioners and maintenance	24 months
9	Provision of Structural consultancy and architectural service	24 months
10	Provision of architectural service and interior design	24 months
11	Building and Civil works construction (minimum 500 million category)	24 months
12	Provision of Power system (ESCOM interconnection and electrical services)	24 months
13	Provision of Printing service (booklets, ABS boards, self-adhesive posters etc.)	24 months
14	Generator service and maintenance including spare parts	24 months
15	Supply and installation of generators	24 months
16	Supply and installation of solar system and consumables	24 months
17	Provision of wall painting and sign writing service	24 months
18	Supply and delivery of hardware items and electrical consumables	24 months
19	Supply and delivery of paints and related products	24 months
20	Provision of fabrication services	24 months
21	Provision of Movement of heavy machinery and equipment	24 months
22	Provision of rapid response service and security alarm system	24 months
23	Supply, installation and maintenance of CCTV	24 months
24	Fabrication and supply of steel kiosk	24 months
25	Provision of Motor vehicle maintenance service	24 months
26	Supply and delivery of office stationery	24 months
27	Supply and delivery of vehicle batteries, tires, starter batteries and accessories	24 months
28	Supply and delivery of protective wear	24 months
29	Provision of fumigation and pest control service	24 months
30	Provision of MRA clearing service	24 months
31	Provision of removal service	24 months
32	Supply and service of fire suppression system	24 months
33	Provision of office and shop branding service	24 months
34	Provision of courier service	24 months
35	Supply and installation of office blinds	24 months

a. Interested bidders must enclose the following requirements to be considered for the selection:
b. Original letter from the Bank to show financial capacity or access lines to credit or recently Audited Accounts or Bank statements for the recent three months
c. Copy of bidder's trading certificate from registrar of companies
d. Copy of Tax clearance and registration certificates
e. Comprehensive Company profile with business address, valid phone numbers and email addresses
f. Provide a list of contracts performed in the past 3 years with valid phone numbers and email addresses (Except businesses registered with Ministry of Trade as Micro Enterprises of which MSME certificate shall be required)
g. Certificate of business registration from PPDA
h. Signed application letter for the pre-qualification

For Electrical and Construction Works, bidders must in addition to the above enclose the following:

i. Updated NCIC registration certificate with 75million and registration with MERA
j. Indicate principal place of Business
k. Indicate key equipment to be used for the exercise

Applicants must apply for not more than 3 categories depending on their competencies. Combining different categories under one submission is not allowed as that will lead to disqualification.

Submissions should be made through email and indicate lots applied
To: prequalification@tnm.co.mw
Addressed to:

The Chairperson
Internal Procurement Committee
Telekom Networks Malawi (TNM).
P.O Box 3039
Blantyre

The closing date for the submission of the Bids is Monday, 25th August 2025 at 10:00hours local time

PLEASE NOTE THAT BIDDERS WHO ARE ALREADY SHORTLISTED SHOULD RE-APPLY

SUBMISSIONS NOT CLEARLY MARKED AS STATED ABOVE WILL BE AUTOMATICALLY DISQUALIFIED