



Telekom Networks Malawi Limited
Reg. Number 4029

21st April, 2011

To: All Interested Suppliers, Contractors and Service Providers

Dear All,

SUPPLIER DUE DILIGENCE PROCESS

TNM appreciates your interest in supplying goods, services or works to support TNM operations.

As TNM is committed to achieving and maintaining the highest standards of corporate governance, particularly in respect of compliance with ethical and legal requirements, it is our belief that interested suppliers should also be committed to the same.

Our success has been a product of a joint commitment of all our business partners, suppliers, vendors, contractors, franchisees and service providers who play an important and valued role in our continuing business success. However, for us to continue providing the best service and technology to customers today, as well as in the future, it is critical that we respond to the increasing challenges and requirements of an ethical and legal nature. These challenges cannot be met by TNM alone; we need the cooperation and support of our business partners.

It is in this spirit that TNM requests that you please respond to questions and provide the requested documents. This information will help us establish and maintain quality of business relationships that will enhance all of our abilities to shape our business and legal environment by demonstrating that we – the business community- can be trusted to adhere to sound, ethical and responsible business practices and comply with the law

We thank you for assistance.

Yours faithfully,

Willem Swart,

Chief Executive Officer

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